

STANDARDS OF PRACTICE

Relationships with Industry

Under Review: No

Issued By: Council: January 1, 2010

The **Standards of Practice** of the College of Physicians & Surgeons of Alberta (“CPSA”) are the **minimum** standards of professional behavior and ethical conduct expected of all regulated members registered in Alberta. Standards of Practice are enforceable under the *Health Professions Act* and will be referenced in the management of complaints and in discipline hearings. CPSA also provides **Advice to the Profession** to support the implementation of the Standards of Practice.

1. For the purposes of this standard, “industry” means any manufacturer or distributor of healthcare products, including pharmaceuticals and medical devices.
2. A regulated member **must not** enter into a relationship with industry if it weakens the fiduciary relationship with any patient of that regulated member.
3. A regulated member **must** resolve any [conflict of interest](#) resulting from interaction with industry in favor of his/her patients.
4. A regulated member **must** always maintain professional autonomy and independence in any relationship with industry.
5. A regulated member **must** disclose to a patient any relationship between the regulated member and industry that reasonably could be perceived as having the potential to influence the regulated member’s clinical judgment.
6. When a regulated member participates in industry sponsored research activities, the regulated member **must**:
 - a. only participate in research activities that are ethically defensible, socially responsible and scientifically valid;
 - b. only participate in research activities that have been [formally reviewed and approved](#) by an appropriate ethics review body;

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- “Must” refers to a mandatory requirement.
- “May” means that the physician may exercise reasonable discretion.
- “Patient” includes, where applicable, the patient’s legal guardian or substitute decision maker.

- c. enroll patients in research activities only after full, informed, competent and voluntary [consent](#) of the patient or authorized agent;
 - d. protect the patient's privacy in accordance with provisions of applicable legislation;
 - e. only accept remuneration that covers time and expenses at a reasonable rate;
 - f. disclose to research subjects that the regulated member will receive a fee for participation and the source of that fee;
 - g. when submitting and/or publishing information in any media, disclose any relationships with industry providing funding or other consideration for the research performed or the publication submitted;
 - h. avoid entering into agreements that limit the regulated member's right to publish or disclose results of the study or report adverse events that occur during the course of the study; and
 - i. only participate in industry sponsored surveillance studies that are scientifically valid and expected to contribute substantially to knowledge about the drug or device.
7. A regulated member involved in organizing or presenting at a continuing professional development event **must**:
- a. disclose to participants any financial relationship with industry for products mentioned at the event or with manufacturers of competing products;
 - b. not conduct a seminar or similar event directly or indirectly for industry that promotes a product for the purpose of enhancing the sale of that product; and
 - c. not accept reimbursement for expenses or honoraria at a rate that could reasonably be perceived as having undue influence.

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8. A regulated member **must not** claim authorship or contribution to the production of educational materials unless the regulated member has substantially contributed to the material.
9. A regulated member **must** ensure that all industry contributions are declared on educational materials.
10. A regulated member attending a [continuing professional development](#) event **must not** accept reimbursement for expenses from industry unless they are in the employ of the industry or are directly involved in the presentation of the professional development activity.
11. When considering the use of clinical evaluation packages such as samples of medications or devices, a regulated member **must**:
 - a. recognize the influence on the regulated member's [prescribing](#) choices;
 - b. use appropriate clinical evidence to determine the choice of medication or device;
 - c. document the type and amount of medication or device in the [patient record](#); and
 - d. not receive any form of material gain based on the choice of the product.
12. A regulated member **must not** accept any personal gift of any monetary or other value from industry.
13. Notwithstanding clause (12), a regulated member **may** accept teaching aids provided by industry.
14. A regulated member **must not** accept a fee or other consideration from industry in exchange for seeing an industry representative in a promotional or similar capacity.

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RELATED STANDARDS OF PRACTICE

- [*Conflict of Interest*](#)
- [*Human Health Research*](#)
- [*Informed Consent*](#)
- [*Patient Record Content*](#)
- [*Prescribing: Administration*](#)

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